



Meet the Buyer event – Water Connect 2020

11 February 2020

[Allia Future Business Centre, Peterborough](#)



Buyer: Anglian Water

Who we are:

We supply water and water recycling services to more than six million domestic and business customers in the east of England and Hartlepool.

What are we looking for:

We are looking for people, products, organisations and services who are looking to make the world of water better. We know that working together achieves great things. If you are interested in creating innovative solutions that can help with the operational challenges, sharing emerging innovation or finding collaboration partners - Water Connect is the place to be.

The event:

Water Connect is a **one-day**, annual conference that offers **exclusive insight** into the challenges and opportunities facing Anglian Water ahead of its next five year business cycle in April 2020.

We're calling for all **start-ups, innovators, organisations and services** across **every sector** to join us to understand how we can work together to deliver the **most value** over the next five years and beyond. We



recognise and celebrate the value of **transferable solutions** and different ways of thinking as we tackle some of the most **challenging** issues facing our industry, region and society.

The day will begin with a **transparent** context setting session, outlining the key issues that need addressing. With more emphasis than ever on delivering and maintaining a **resilient and efficient** service for our customers, Water Connect provides the opportunity to **identify** how your approach could help tackle Anglian Water's most pressing challenges.

There will also be an opportunity to have up to **six 15 minute one-to-one sessions** with any delegate, including Anglian Water specialists. These can be organised once registered for the event.

We are looking for people who want to make the **world of water better**. We know that we can only find solutions by **working together**. If you are interested in creating innovative solutions that can support our challenges, sharing emerging innovation or finding collaboration partners - **Water Connect is for you**.

Agenda:

To be confirmed

Buyer profile

What is their business?

There are close to 4,000 of us here at Anglian Water and we're putting water at the heart of a whole new way of living. We've set ourselves 10 goals backed up by over 100 commitments and measures to help us get it right. Find out more about how we are going to achieve them.

We supply water and water recycling services to more than six million domestic and business customers in the east of England and Hartlepool.

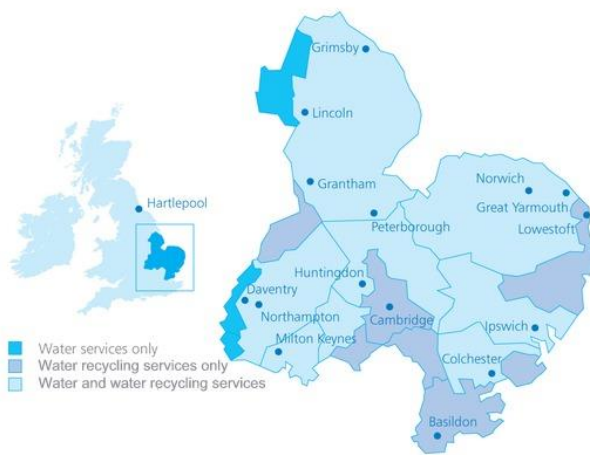
Our population has grown by 20% in the last 20 years, but we still provide the same amount of water today as we did in 1990 – almost 1.2 billion litres every single day.

How? By minimizing leaks and encouraging more waterwise customers.



Our huge region stretches from the Humber north of Grimsby, to the Thames estuary and then from Buckinghamshire to Lowestoft on the east coast. Our 112,833 km of water and sewer pipes could take us a quarter of the way to the moon! They supply and transport water across an area of 27,500 square km.

We're the largest water and water recycling company in England and Wales by geographic area.



We're also one of the driest regions in the country, with just 600 millimetres of rain each year, on average a third less than the rest of England. In fact some areas have a lower annual rainfall than Jerusalem. That's why it's vital that we look after the water that we've got.

Compared to others, large parts of our region are typically flat and low-lying. The Fens of Cambridgeshire and the Norfolk Broads are just some of the stunning landscapes we enjoy in a part of the world where approximately a quarter of the land is actually below sea level. That means we have to be aware of the risk of flooding. With few hills around to help out with gravity we have to rely on pumping water from place to place and that uses lots of energy.

Because of the size of our region, we operate 1,257 water and water recycling treatment works. This is around a quarter of all those in England and Wales. Our coastline is approximately 1,240 km long and the recycled water we return to nature must pass strict quality standards set by law and by our regulators.

What are they looking for?

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achieves great things. If you are interested in creating innovative solutions that can help with the operational challenges, sharing emerging innovation or finding collaboration partners - Water Connect is the place to be.

How can you apply?

If you are interested in this opportunity, please contact **David Broach** by sending an email to david.broach@allia.org.uk and briefly indicate the interest of your company in the Buyer's case. You can also contact your regional SCALE-UP partner.

SCALE-UP PARTNERS

This Meet the Buyer event is an exclusive invitation for companies associated with the partner organisations in the North Sea region. Cleantech member organisations have joined forces in the Interreg SCALE-UP project to enable cross-border business contacts between SMEs with green solutions and established large companies. The overall aim is to facilitate for innovative cleantech companies to scale up your start-up. Consultants at the member organisations help participants prepare the meetings and support them through the business process.

CONTACT

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Buyer profile

What is their business?

The CORPORATE is a leading energy utilities company in Asia Pacific. THE CORPORATE owns and operates electricity and gas transmission and distribution businesses in Singapore and Australia. More than 1.6 million industrial, commercial and residential customers benefit from the CORPORATES' world-class transmission, distribution and market support services.

What are they looking for?

THE CORPORATE is looking for solutions that drive the innovation and commercialisation of next-generation energy network technologies for greater reliability and efficiency of Singapore's energy network infrastructure.

More specifically, the identified focus areas are:

- Blockchain technologies

- Smart Grid solutions
 - o Energy monitoring and control solutions
 - o Data analytics
 - o Supply reliability
 - o Distributed Energy Resources (DER) Integration
 - o Security

- New sustainable energy technologies
 - o Building integrated photovoltaics
 - o Hydrogen
 - o Thermal energy storage for cooling applications
 - o PV optimisation and control technologies
 - o Micro power generators

THE CORPORATE is also looking for any other potential solution in a broad range of different topics that contributes to the energy transition and that is suitable for the local and regional context in Singapore.

How can you apply?

If you are interested in this opportunity, please contact **Wouter van Rooijen** by sending an email to w.vanrooijen@rotterdam.nl or **Giuliana Unger** by sending an email to g.unger@cleantechdelta.nl and briefly indicate the interest of your company in the Buyer's case. You can also contact your regional SCALE-UP partner.



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